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CRIF INDUSTRY WATCH

A monthly edition on Data, Risk and Economic Insights

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Analysis and Studies

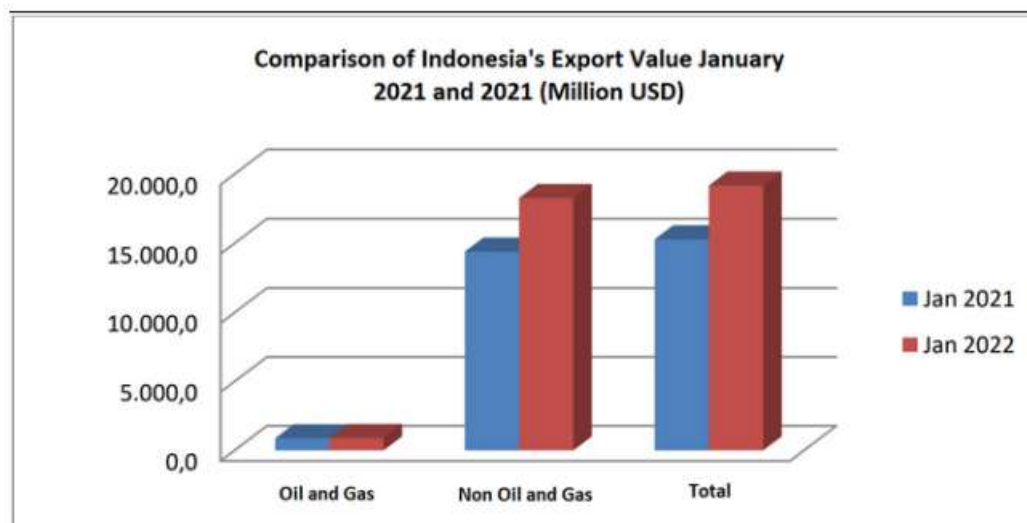
PT CRIF Indonesia Study: Indonesia's Export Development in 2022



Indonesia's exports in January 2022 reached a value of USD 19,173.7 million

Indonesia's exports in January 2022 reached a value of USD 19,173.7 million with a volume of 27,176.5 thousand tons, consisting of USD 901.2 million of export results of oil and gas (oil and gas) and USD 18,272.5 million of export results of non-oil and gas commodities. Compared to the same period in 2021, the value of exports increased by USD 3,880.0 million, due to an increase in exports from the oil and gas group of USD 17.4 million, an increase of 1.96%.

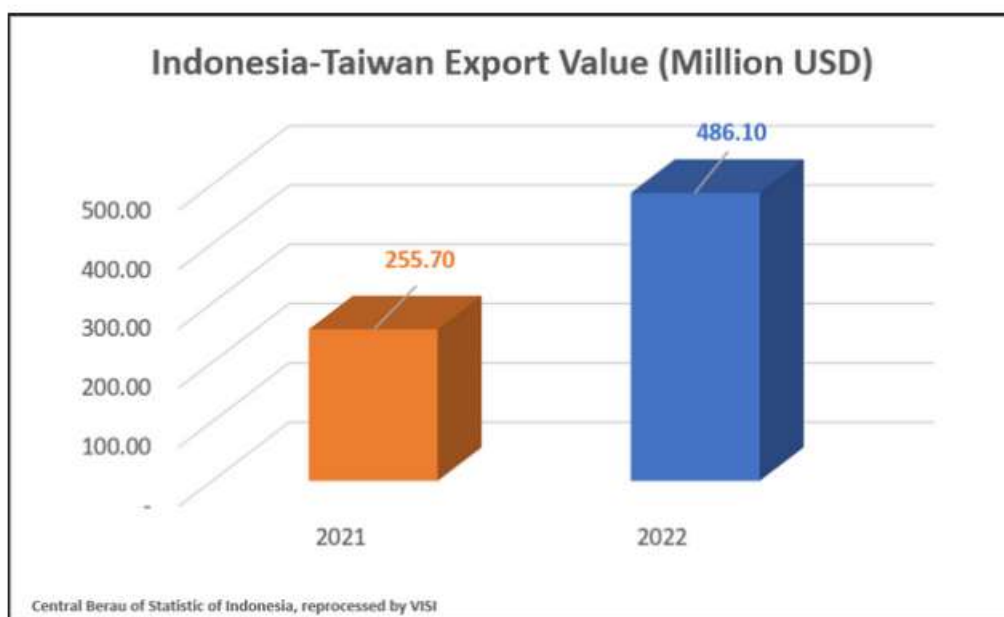
Likewise, non-oil and gas exports increased by USD 3,862.7 million. Thus, it can be seen that revenues from the oil and gas sector have shown an increase. Despite the government's policy of prioritizing existing oil and gas production to meet domestic needs over exports, oil and gas exports continue to increase. Likewise for non-oil and gas exports, there was an increase in performance compared to the value of non-oil and gas exports for the same period in 2021. The increase in oil and gas exports was due to the increase in two oil and gas components, namely oil and gas products. The price of Indonesian crude oil in January 2022 was USD 85.89 per barrel, an increase of USD 32.72 per barrel compared to January 2021.



Source: Central Berau of Statistics of Indonesia

Meanwhile, the export value of the oil and gas group in January 2021 was worth USD 883.8 million consisting of crude oil, oil and gas products worth USD 277.7 million, USD 113.3 million and USD 492.8 million, respectively. Meanwhile, in January 2022 for the oil and gas group, the details consist of USD 33.4 million of crude oil, USD 254.6 million of oil output and USD 613.2 million of gas. The export value for the non-oil and gas group consisting of agricultural products, processing industry products as well as mining products and others in January 2021 was USD 338.8 million, USD 11,981.4 million and USD 2,089.6 million, respectively. Meanwhile, in the January 2022 period, they reached USD 381.0 million, USD 15,721.0 million, and USD 2,710.5 million, respectively.

Export To Taiwan As Main Destination Country



Taiwan's contribution is 2.54% of the total export shipments from Indonesia. The total export value recorded reached USD 486.10 million, an increase of 90% when compared to January 2021. However, it was informed that Taipei warned that there were factors of uncertainty in global trade as a result of the war in Ukraine. Taiwan's export orders, which determine global technology demand, jumped 21.1% year on year (yoy) to USD 51.56 billion last month. This causes an increase in the value of exports, one of which is in Indonesia.

Import & Export Snapshot

| Europe Day: A look at EU's economy



19 out of 27 countries have adopted a common currency, the euro, to facilitate trade and economic exchange

Europe Day is an occasion marking the pace and unity among European nations, also celebrating the process which led to the creation of the European Union. In honor of this day, we would like to share with you some interesting facts about the EU's economy.

The EU is an intergovernmental organization formed by 27 states of the European continent. Officially born in 1993 with the Maastricht Treaty, it is the result of a fifty-year long process towards political and economic integration that started at the end of WWII. The founding countries of the European Union are Italy, Belgium, the Netherlands, Germany, Luxembourg, and France, but over time, more and more countries, including those behind the former iron curtain, have been integrated.

But, how is the European Union economy doing? Let's have a look!

The European Union is a free-trade and free-movement area. Goods, services, and people are freed from every custom or visa limitation. Also, 19 out of 27 countries have adopted a common currency, the euro, to facilitate trade and economic exchange. It is one of the wealthiest areas in the world, with a GDP of approximately 14 trillion dollars in 2021. Imports were valued at \$5.08 trillion in 2020, along with exports at a total of \$4.89 trillion. The biggest economy in the European Union is Germany, which is the main importer and exporter.

The EU accounts for 15% of the world's trade and, along with China and the United States, is a global player. It is the world's greatest exporter of manufactured products and services, as well as the world's largest export market for over 80 nations. The EU's industry is very diverse and it touches many areas: metal products, petroleum, coal, cement, chemicals, pharmaceuticals, aerospace, rail transportation equipment, passenger and commercial vehicles, construction equipment, industrial equipment, shipbuilding, electrical power equipment, machine tools, automated manufacturing systems, electronics and telecommunications equipment, fishing, food and beverages, furniture, paper, textile products.

The COVID-19 epidemic has thrown the EU into its worst-ever recession and threatens to increase inequality. Growth is returning as a result of strong and innovative policies, including a shared instrument to finance national recovery plans called Next Generation EU. A total of €2.018 trillion has been budgeted to invest in recovery.

Product Analysis

| Coffee: A look at the market



The coffee industry's total global trade was worth **\$30.8 billion in 2020**

Coffee is one of the most beloved beverages in the world. A ritual for billions of people, who every morning decides to start the day with a hot cup of fresh brew. From Italian espresso to Turkish coffee and many other varieties, it is part of many cultures all over the globe. A beverage that appears to have originated around the year 1400 in the Yemeni port city of Mocha from the roasted beans of the fruit *Coffea arabica*, a tree native to Ethiopia. Coffee was widespread first in the Islamic world, but thanks to trade it also arrived in Europe and gained popularity. The first European coffee house opened in Vienna changing the traditional recipe of Turkish coffee by adding milk and honey.



The coffee industry's total global trade was worth **\$30.8 billion in 2020**, a growth of 2.9% from 2019. **The main countries exporting the product were Brazil (\$5.08 billion), Switzerland (\$2.71 billion), Germany (\$2.59 billion), Colombia (\$2.54 billion), and Vietnam (\$2.24 billion).** The top importers were the **United States (\$5.43 billion), Germany (\$3.4 billion), France (\$1.94 billion), Belgium (\$1.71 billion), and Italy (\$1.64 billion).**

Are you evaluating the possibility of doing business with a company in this industry? When looking for a new supplier, customer, or partner, it is important to find reliable information about the business.

Article of the Month

| Know in advance Cyber Risk for safe business relationship

It's important for businesses to understand in advance if a partner or potential partner is vulnerable to a cyber-attack

Cyber Attacks are becoming more and more present in everyday business life and all industry or company, as well as institutions, can be exposed. It means that Cyber risk must be carefully analyzed during an overall evaluation process related to a customer or a supplier. A business's performance can be at risk not only in the case of financial issues or fraud but also when a cyber-crime occurs.

The number of serious cyber-attacks in the last few years proves that no business is safe, regardless of size, industry, market or country. Understanding in advance if a partner or a potential partner could be at risk is crucial for every company. A cyber-attack or a data breach causes business and reputational damages, as well as regulatory and compliance issues.

Starting from 2020, when the COVID-19 pandemic obliged companies in doing business in a totally different way, cases of cyber attacks, are showing a huge increase. Examples of cyber attacks are related data breaches, fraud, hacking, video and teleconference hijacking. Cyber Attack are now also part of the political crisis: Ukraine and Russia war is showing the possibility of an increase in cyber attacks as something real.



One of the areas in which cyber attacks could generate very disruptive effects is the supply chain. The supply chain is a system of activities in handling, distributing, manufacturing and processing goods in order to move resources from a vendor to a consumer. Due to the complexity and importance of the supply chain, businesses must be vigilant in protecting it against a cyberattack. A supply chain cyber-attack has the potential to damage less secure elements in the supply network and can occur in any industry, from financial sectors to manufacturing and government.

The threat of a supply chain attack is significant in modern organizations. Globalization, decentralization and outsourcing of supply chain activities have created the increased potential for damage to all linked entities in the case of a cyber-attack. Sharing information digitally with suppliers is a vital process but it is this digital connection that can leave businesses exposed to cyber risk.



The effects of a cyber-attack on a supply chain can be immense and grow quickly. Starting with a major disruption of manufacturing processes, lost revenues, market share reduction and competitive advantage it can then lead to the loss of sensitive customer information. This can generate a low level of brand credibility and reputation leaving a company unable to meet requests coming from customers, so customers move to new suppliers able to guarantee provisions. In addition, for customers already using these suppliers, it can mean the slow down of their processes with severe internal and external impacts too.



Sadly a cyber-attack not only impacts suppliers as victims of the attack itself but also customers who find themselves having to source a new supplier which isn't always a simple and quick task.

If a customer is a cyber attack victim, it means that all the internal systems could be damaged with a consequent impact to run the business as usual. This scenario can last days, weeks or months but in any case, the impact cannot be under-estimated. The capacity of the company to buy products is affected by a probable decrease, priority can be redefined with an overall slowdown of the activity. And everything must be faced very quickly to avoid a worsening of the situation.

For these reasons, it's important for businesses to understand in advance if a partner or potential partner is vulnerable to a cyber attack. It's standard practice to analyze business partners from a financial point of view, but now more than ever it's crucial to understand the cyber risks the company may face as well.



It is the reason why SkyMinder, the CRIF platform for business information where all B2B trade risks are extensively and strategically evaluated across global markets, has now made available a Cyber Risk Report. It utilizes pioneering cyber risk technology and expertise to show simply and easily the cyber risks a company faces. The Cyber Risk Report applies to any kind of business and requires only a website and company name to quickly show the cyber risks of a business partner.



Quick Infographic

| Supplier evaluation with CRIF's Business Information Report

Vendor evaluation or vendor assessment is the process businesses use to determine whether their list of prospective vendors and suppliers can meet their organizational standards and comply with the rules of the contract. The intent is to secure a low-risk and best possible vendor-supplier portfolio. The benefits of the vendor risk assessment process, which far exceed the challenges of setting it up, including finding low-risk sources for high-quality goods and services, as well as the development of mutually beneficial, long-term business relationships.



Evaluate Your Vendors with CRIF's Supply Chain Due Diligence Report



What is Supply Chain Due Diligence?

It accounts for the efforts taken to investigate a potential business partner and associated risks that can disrupt the supply chain of your company. The main and vital purpose of the process is to ensure that the portfolio of the top-notch suppliers is available at the disposal of the company.

Key Benefits of Supply Chain Due Diligence



Increase performance visibility: The simple process of measuring the performance of the suppliers can help improve the overall performance of the company.



Leverage the supply base: Plan a better and new range of products and services based on a good understanding of its suppliers' expertise, vital capabilities, and performance levels.



Diminish risk factors: Identify potential threats under credit lines, operations, possible bankruptcy, defaults and eliminate any corruption risks.



Align customer and supplier business practices: Ensure suppliers run their business operations in alignment with their customers sharing similar business ethics and work towards the continuous improvement of their operations.

Keep your third-party due diligence in check.
Get your Business Information Report from CRIF today!

About CRIF India

CRIF India is one of India's leading provider of Credit Information, Business Information, Analytics, Scoring, Credit Management and Decisions Solutions.

CRIF's Business Information Report, commonly known as the BIR Report, is a new way of thinking about data and information and how they are linked to each other. Available in 230 countries and territories, CRIF'S Business Information Report contains up to date information collected from various data sources. The report helps in determining a company's profitability, financial trends, and risk. It also provides an in-depth profile of a company, including financial information, legal cases, history of business, ownership details, operational information, and details on related firms and special events that occurred in the past involving company management. It's an industry standard for evaluating both new and existing credit relationships, especially medium-to-high risk accounts. Additionally, it supports a company's other efforts, like marketing and purchasing.

CRIF India's Business Information Offerings



| How is CRIF different?



We brought in new Sets of Data Points,
First in the Industry at a TAT less than 48hrs.



Global Data Environment
200 million companies across 230 countries,
2 Million directors on these companies,
400+ data points covered



Unmatched expertise in analysis
Our vast experience gives us an eye for better
assessment of information



Count on our TAT
Quality in expertise translates into
efficiency in outcome



Quality checks
We've set processes to ensure reliable
information is coming your way

Customized solutions for: Customer | Suppliers | Trade / Supply Chain solutions



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